


# The New RADIO-VISION MIND READING CODE 

By "CALOSTRO"

## A Complete Two-Person ARTICLE Code

 FOR THE SUCCESSFUL PERFORMANCE OF
## Second Sight - Thought Transmission - Telepathic

and Other Thought Provoking Types of Entertainment CONTENTS:

PART ONE
THE ANATOMY OF MIND READING
This section alone is worth more than the price of the entire work. It is the result of twenty years of research and a considerable outlay of money to secure every available published or unpublished mind reading code, over one hundred of which have been tabulated, analyzed and phonetically and mnemonically studied.
Twenty-five of the best were then alphabetically and numerically broken down into their basic parts and the resulting charts are completely reproduced in this section. Never belore has this type of study been directed to mind reading codes and been offered in such form as will enable the student to set up, it he desires, a code, simple or intricate, based on his own selection of the best code words and suitable to his own partictilar style and preference.
PART TWO
THE RADIO-VISION MIND READING CODE

- The Basic Cue Words
- The Number Code
- The Alphabet Code
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- The Horoscope Code
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- The Article Code
- A Comprehensive List of Articles
(Pocket and Purse Contents, Garments, Documents, Instruments and Common Objects)
- The First Name Code and Lists of Common Male and Female Names
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- Code for Coins and Money
- Pictorial Transmission. Codes for Cueing Drawings Alphabetically, or Line by Line
- Code for Playing Cards
- Code for Titles and Vocations
- Code for Animals and Birds

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- Code for Metals
- Code for Stones and Jewels
- Code for Emblems and Mementos
- Code for Relations and Photographs

The New

RADIO - VISION

Mind-Reading Code
by
"Calostro"

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INTRODUCTION "ALMA CONJURING COLLECTION"


#### Abstract

The inepiration for the compiling and writing of this manuscript dates back a full decade - the year was 1920 to be exact - when through first meeting my friend, David J. Lustig (La Vellma), I became interested in Stage Second Sight methods, and published his "Vaudeville Mind Reading". Two editions have been printed of this standard authoritative work and over four thousand copies sold, and there continues to be a steady and consistent demand for this publication, even after twenty years.


From that time to the present, I made it my hobby to gather toeether every possible version of the two-person code act that was obtainable, and many friends among the magical fraternity who knew of my collecting interests gave me invaluable assistance and data. Among those to whom I owe sincerest thanks for their helpful assistance in one form or another, in addition to tho aforementioned "Dave", I am most happy to include Joseph Dunninger, Walter Gibson, Leo Rullman, Ralph W. Read, Lee Webster Selfe, Jean Hugard, Dr. Ben Pardo, al Baker, Martin Sunshine, Ted Annemann, Burling Hull, Jack Stoisol, Robert Hale, Major Donald D. Millikin, internationally known authority on military codes and ciphers, and the late Dr. Milton A. Bridges, Clinton Burgese, Robert Gysel and Frank Ducrot.

The thought of Frank Ducrot, that encyclopedia of magical knowledge, brings to my mind the many difficulties confronting the collector of data on the Zancig Code, and, incidentally, it was through the good offices of Frank that I met Zancig personally. From Frank I secured a bandwritten version of Zancig's Code, left with him, if my memory eerves me correctly, by one of the proteges of Jullus Zancis, who worked in the act for a period following the death of the first Mrs. Zancig. This version was somewhat incomplete, but a version which supplied much of the information missing in the first copy was later secured from Martin Sunshine, whose ability in the handing of his own article code was unsurpassed. Then Dunninger, out of his voluminous files, produced a version I long sought, "Our Secreta", by Julius Zancig, which was sold for the then enormous sum of $\$ 7,500$, and published serially in a popular non-magical British weekly in eight installments. This version, though lengthy, was not altogether camplete, but it did serve to corroborate some or the data previously obtained, and it did give many interesting side lights on Zancig's methods. Another version, in printed booklet form, was issued by a purchaser of the act direct from Zancig and published under a sworn affidavit of correctness. The impression conveyed to me by confidants of Zancig is that on numerous occasions he sold a version of the Article Code, not always the exact ono he used, to ambitious amateurs for sums ranging from $\$ 50$ to $\$ 1,000$. When the latter fee was charged, personal instruction was given.

Of the many other systems and codes that have been offered through hundreds of magical supply outlets of the past and present, priced at frcm $\$ 2.00$ to $\$ 100$, there were only trenty-five that contained any semblance of original effort and thought. All the others were obviously pirated. The twenty-five that remained are more or less built up from the foundations laid out by Robert Heller, and later Jullus Zancig, even to the extent of continuing the ungrammatical expressions or expressions that have since become quite obsolete. I have spent long and seemingly endless hours dissecting and breaking these down scientifically, phonetically and mnemonically into their fundamental parts, as you will gather from reading this work. Then, from the data so obtained, I have built up what ought to prove the foundation of a more satisfactory and more easily acquired system, "The New Radio-Vision Mind Reading Code". I trust it will give the reader as much enjoyment and satisfaction in practicing and perfecting the use of it as I was afforded in compiling it.

None of the article codes are easy to master. Neither is a new language, which, in effect, is what the memorizing of a second sight article code really is. It takes a particular type of mentality and skill on the part of both the sender and receiver. The skill necessary for finished public presentation can be acquired through close study, practice and application.

In my estimation, the Question Answering Act, calling only for advice or general answers, is equally as entertaining as the Article Code herein described. Such an act has been thoroughly covered in my previous publication, "The Calostro Mind Reading Act," and authored by Ralph W. Read. The wide sale, the favorable coment, and the practical usage that this act has received, would lead me to believe that the present reader either has it or will eventually get it if he professes to be well informed on Mind Reading methods. Since publishine that work, however, I have received many requests for a really cood article code and, evidently, there are a great many who favor this type of act. The basic principles of the two acts are altogether different, but I will feel amply repaid if in the next few years, as many entertainers use my Article Code as are now successfully and profitably presenting Mr. Read's act.

The Article Code is difflcult to simplify, but until some future author comes along with a new method, perhaps a different basic principle, I am sure this analysis will prove a valuable contribution to the art. The first part of the volume will surely give aspirants to fame as Mind Readers the basis for working out for themselves a code adaptable to their own requirements.

I do not claim that the second part, "The New Radio-Vision Mind Reading Code," is one hundred percent perfect. I do claim that it comes nearest to being the type of code that I had, through the years, been looking for, but never found. Many a showman has made an enviable reputation as a mind reader by building up an act from instructions considerably less informative and complete.

The Author.

## THE ANATOMY OF MIND READING

It is generally belleved that, "The best way to became acquainted with a subject is to write a book about it." I recomend this tenet, in substance, to you who are about to fathom the difficulties of mastering an article code. It will be no easy task, but when you get through putting down on paper the results of your research, you will have acquired a knowledge of the thought transmission or second sight art that will prove everlastingly helpful.

Make notes of every code that you can find in your library; compare one with the other; adopt this, discard that; and finally put down on paper just the advice you would recammend to a potential user of your system.

This, and more, have I done in the development of "The New Radio-Vision Mind Reading Code." Over a long period of years, I bave accumulated and carefuily studied over one hundred article codes. A comparative study of twenty-five of the best codes of the past discloses the following interesting compilation.

AN ALPHABETIGALLY ARRANGED FRQQUENCY LIST OF ARTICLE CODE WORDS, USED FOR CUEIIVG NOMERALS AND THE ALPHABET.

The figures represent the number of times each word was used as a cue word in the twenty-five codes analyzed and tabulated. Where no figure is given, the word was used in only one of the codes.

| A |  | G |
| :---: | :---: | :---: |
| All right (5) | Can't (4) | Go (8) |
| And (3) | Correct (4) | Give (6) |
| Answer (3) | Could (3) | Go on (4) |
| Are (3) | Called (2) | Good (3) |
| At once (2) | Can you | Get this one |
| Ain't | Can you see | Go ahead |
| Also | Careful | Go and |
| And bere | Commence | Go please |
| And now | Concentrate |  |
| And this | Correctly | H |
| Another thing |  | Hurivy (9) |
| Aren't | D | Here (3) |
| Aside from | Do (5) | Hurry up (3) |
| Audience | Don't (4) | Have (2) |
|  | Describe (3) | Hurry ploase |
| B | Do you know (3) |  |
| Be (3) | Do you see (3) | I |
| But (2) |  | I (11) |
| Begin | F | I'd like to know (2) |
| Be quick | Favor (2) | I want to know |
| Be smart | Fast |  |
|  | Favor me | J |
| C | Figure | Just |
| Can ${ }^{-17}$ ) | F1x |  |
| Come (9) | Further | K |
| Call (4) |  | Kindily (8) |


| $\text { Look } \frac{\mathrm{L}}{\mathrm{~L}}(15)$ | Possibly | That's right |
| :---: | :---: | :---: |
| Let(s) (7) | Professor | Think |
| Let me know (2) | Put | This article |
| Let us have (2) |  | This time |
| Letter | Q |  |
| Let us know | Quick (13) | V |
| Look sharp | Quickly (2) | Very good Very well |
| M | P1 $\frac{R}{n}$ (3) |  |
| Madam (7) | Right (3) | W |
| Make haste (2) | Fight away (2) | Will (15) |
| Master | Ready | What (11) |
| Mention |  | Well (10) |
| More | $S_{\theta e}{ }^{\underline{S}}(11)$ | What's (2) <br> Won't (2) |
| N | Say (8) | Wait |
| Now (21) | Speak (3) | He want to know |
| Next (10) | See this | What else |
| Name (5) | Sir | What is it |
| Now then (2) | Speak up | What is this |
| Name this | Start | What now |
| Now what | Sure | What will Which |
| 0 | T | Will you |
| Observe | Tell (13) | W111 you look |
| Oh | Try (7) | Will you try |
| Outside of | Then (5) |  |
| Over here | Tell us (3) |  |
| Over there | Tell me (2) | Yes ${ }^{-1}$ (3) |
|  | The (2) | You (2) |
| P | There (2) | You'll find |
| Please (21) | Take | You'll observe |
| Pray (3) | Thank you |  |

Note that the above tabulation shows there were no cue words used in any of the twenty-five codes that began with $E, U, X$ and $Z$, but all the remaining letters of the alphabet were represented in fram one to twenty-one of the twenty-five codes. Two words, "Now" and "Please", as will be shown in the next tabulation, were used as cue words in twenty-one of the twenty-five codes.

## A NUMERICALLY ARRANGED FREQUENCY LIST OF ARTI CLE <br> CODE FORDS, USED FOR CUEING NUMERALS AND THR ALPEABET.

The result of tabulating the cue words in twenty-five codes.
Each word used 21 times - Now; Please

| 17 | " - Can |  |
| :--- | :--- | :--- |
| 15 | $n$ | - Look; Will |
| 13 | $n$ | - Quick; Tell |
| 12 | $"$ | - Hurry (up) |
| 11 | $n$ | $-I ; S e \theta ;$ What |

Each word
or phrase used 10 times - Next; Fell

| 9 | $"$ | - Come |
| :--- | :--- | :--- |
| 8 | $"$ | $-G o ;$ Kindly; Say |
| 7 | $"$ | - Let(s); Madam; Try |
| 6 | $"$ | - Give |
| 5 | $"$ | - All right; Do; Name; Then |

4 " - Call; Can't; Correct; Don't; Go on
3 " - And; Answer; Are; Be; Could; Describe; Do you know; Do you see; Good; Here; Pray; Right; Speak; Tell us; Yes

2 " - At once; But; Called; Favor; Have; I'd like to know; Let me know; Let us have; Make haste; Now then; Quickly; Right away; Tell me; The; There; That's; Won't; You

1 time - Ain't; Also; And here; And now; and this; Another thing; Aren't; Aside from; Audience;

Begin; Be quick; Be smart;
Can you; Can you see; Careful; Commence; Concentrate; Correotly;

Fast; Favor me; FHgure; Fix; Further;
Get this one; Go ahoad; Go and; Go please;
Hurry please;
I want to know;
Just;
Letter; Let us know; Look sharp;
Master; Mention; More;
Name this; Now what;
Observe; Oh; Outside of; Over here; Over there;
Possibly; Professor; Put;
Ready;
See this; Sir; Speak up; Start; Sure;
Take; Thank you; That's right; Think; This article; This time;

Very good; Very woll;

Each word
or phrase used 1 time - Wait; We want to know; What else; What is it;
What is this; What now; What will; Yhich;
Will you; Will you look; Will you try;
You'll find; You'll observe.

It is interesting to compare the preceding tabulations with the following list of the words most commonly used in conversation. You will note that about one-half of the words have been used to a greater or lesser extent in second sight article codes. The code compilers obviously aimed at the use of cue words that could be used frequently without creating suspicion.

## THE HORDS MOST USED IN CONVERSATION

Listed in the order of their frequency.
The words in capital letters are those that are also more or less commonly used in article codes, and the numerals indicate the number of times the accamanying word was used for cueing in the twenty-five codes tabulated. In five hundred conversations recorded by sound engineers, the fifty words given below were used about $97 \%$ of the time in all the conversations consisting of a total of 80,000 words. Only 2,240 words, or less than $3 \%$, were different words.

## The Fufty Commonest Words

Listed in the order of their frequency.

| I (11) | GO (8) |
| :---: | :---: |
| YOU (2) | TEIL (13) |
| THE (2) | with |
| a | me |
| on | him |
| to | about |
| that THAT'S RIGHT (1) | at at Once (2) |
| it | THINK (1) |
| is | this THIS ARTICLE (1) THIS TTME (1) |
| AND (3) | day |
| get GET THIS ONE (1) | thing |
| WILL (15) | SAY (8) |
| of | CAN (17) |
| in | CaLl (4) |
| he | would |
| we WE WANT TO KNOW (1) | them |
| they | พอง |
| SEEE (21) | NOW (21) |
| have (2) | from |
| for | WHAT (21) WHAT'S (2) |
| know | morning |
| DON'T (4) | an |
| DO (5) | JUST (1) |
| ARE (3) | over OVER HERE (1) OVER THERE (1) |
| want | BE (3) |

## THE RADIO-VISION IIIND REMDING CODE

## A Nem and Modern Article Code for Two Persons.

It is not the intention of this author to describe the routine of presenting the second sight or thought transmission act. That field has been ably covered many times by other authors. This work, I believe, will cover mors thoroughly than ever before the proper cueing of names, dates, articles and all things other than questions, so that a periormer working in the midst of an audience may transmit verbally enouzh information to the medium on the stage for that medium to describe the article satisfactorily, and at the same time puzzle the audience as to the method, and have it assume that the only possible explanation is second sight or telepathy.

All my suggested cue words for "The Radio-Vision Mind Reading Code" have been selected through the trial and error process for their interchanceability in ordinary conversation and with respect to ease of rememberin, but there is no reason why you cannot make your own substitutions, if you prefer. You may find "wait" preferable to "will", or you may want to use both to cue the number 3 .

## The Basic Cue Words

| Code | for 0 | (Naught or Zero) | is | And |
| :---: | :---: | :---: | :---: | :---: |
| " | " 1 | (One) | " | Tell |
| " | - 2 | (Two) | " | Now |
| " | " 3 | (Three) | " | Will |
| " | " 4 | (Four) | " | Hurry |
| " | " 5 | (Five) | " | Go |
| " | " 6 | (Six) | " | Can |
| " | " 7 | (Seven) | " | Look |
| " | " 8 | (Eight) | " | See |
| " | " 9 | (Nine) | 7 | Flease |
| " | " 10 | (Ten) | " | Answer |
| " | " | Repeat | " | Describe |
| " | $\bullet$ | Two "Repeats" | " | Describe |

The above basic cue words should be thoroughly memorized so that without the least hesitation the cue word suggests the companion number, and vice versa. For smoothness of conversation, they may be combined with other non-cue words without change of meaning, such as:-


The following memory aids will assist the student to form mental pictures of the numbers and their companion cue mords and to memorize the code in a remarkablそ short time.

For the Nalught or 0, picture the longhand a in "and" as being shaped like an 0 .
$"$ " Nuweral 1, " "T as having one upright.
" " $" \quad 2, \quad " \quad n \quad " \quad " \quad t_{\text {wo uprights. }}$
" " $\quad$ 3, " $" \pi \bar{\pi} \quad "$ three uprights.
" " $"$ 4, " $"$ H " " four branches.
$" \quad$ " $\quad$. $" \quad$ " $"$ being remindful of the ifgure 5 reversed.
"r $\quad$ 6, " $" \mathrm{C} " \quad " \quad " \quad " \quad$ " 6.
$" \quad " \quad 7, \quad " \quad " \quad " \quad$ " an inverted figure 7 .

| $"$ | $"$ | $"$ | 8, | $"$ | $"$ | $S$ | $"$ | $"$ | $"$ | $"$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $"$ | $"$ | $"$ | 9, | $"$ | $"$ | the figure 8 | $"$ | $"$ | $"$ | $"$ |
| 1 | $"$ | 9 |  |  |  |  |  |  |  |  |

For "Repeat", picture the D as meaning "Ditto", or the
Q in "Quickly" as something transmitted or repeated quickly.

The reader may devise mental picture aids of his om in some instances and they will serve equally well to those mentioned above.

## The Number Code

assuming that you and your partner have memorized the basic cue words and devoted much practice to sending and receiving them, you should now practice on two number groups, up to thirty-one for days of the month, and on four number groups, up to two thousand for the years.


Develop a nervous, impatient mannerism for sending, and this will cover up the necessity of using choppy sentences.

At this point, it would help the students if they would make up two charts, identical copies for each performer, transiating all the numbers from one to one hundred into combinations of cue words, and then practice sending and receiving them over and over again. Eventually, you will become proficient in handilng even as many as six figure numbers.

Example:- "Go! See and Tell the number. Now Please. Can you?" means 581296.
Notice that the fact that you are sending a number is injected into the sentence as soon as possible, so that the medium will know what is coming. With practice, you will find out if sending them in groups of twos or threes, with a slight pause between, is best.

A good practice stunt and one that is very effective before an audience is for the performer to write down, apparently at random, a group of numbers, such as:

The audience can see the numbers written on a large black-board and the medium may have her back turned or be blindfolded, but is able, nevertheless, to call out the numbers in any row indicated by the performer. This is easily done by cueing the first number only. For the first row, cue, "Fill (for 3) you state the number?" The medium now knows that the number starts with 3, and also consists of three numerals, each of which is tro higher than the one preceding it. This is true on all four rows, and once the first numeral is transmitted, the rest is easy. fiben the medium comes to the end of a row, the performer calls out, "Right!" and than cues the first numeral of the next row. The performer next draws a line under the figures, and totals them up. The sum is 62974. Translated into code words, this is, "Can you total it Now? Plaase Look! Huryy:"

Practice should be given to the relayine of dates on coins. "Tell the date Please: Will you? Can you?" cues "1936", etc.

Small sums of addition should be completely memorized by pre-arrangement, and the total called off rapidly by the medium upon being cued by a aignal arranged in advance. The performer should write down a figure of about ten numerals previously memorized by both, and this is rapidly called off by the medium. Secure a book on lightning calculation and many stunts will be found therein that will make excellent "openers" for the act, and they will have the effect of livening up your audience. Flash stunts are good showmanship. Members of the audience will sometimes ask the performer, when he is going among them for articles and names, to transmit small sums in addition, numbers on watches, etc., so the artists should thoroughly practice the cuaing and recelvine of number combinations until their transmission is perfect. Pass up any requests that appear too difficult and suggest another and easier question whenever possible.

## The Alphabet Code

The next step is to extend the memorizing of cue words to cover the entire alphabet and have each of the twenty-six letters represented by a single cue word. The following list should be thoroughly memorized, so that the cue word of any number will instantly bring to your mind its companion letter. The ability to do this quickly and accurately is the most important featuro of this act. Spend plenty of time memorizing the following chart.

| Cue | 4 | as | 1 |  | TELL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| " | B | " | 2 | " | NOT |
| " | C | " | 3 | " | VILJ |
| " | D | " | 4 | " | HURRY |
| " | E | " | 5 | " | GO |
| " | F | " | 6 | " | CAN |
| " | G | " | 7 | " | LOOK |
| " | H | " | 8 | " | SEEE |
| " | I | " | 9 | " | PLTKASE |
| ' | J | " | 10 | " | ANSWER |
| " | K | " | 11 | " | TRY |
| " | L | " | 12 | " | NEXT |
| " | M | " | 13 | " | WHAT |


| Cue | N | as | 14 |  | IIERE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| " | 0 | " | 15 | " | GIVE |
| " | p | " | 16 | " | COME |
| " | 2 | " | 17 | " | LETS |
| " | R | " | 18 | " | SAY |
| " | S | " | 19 | " | PUT |
| " | T | " | 20 | " | ARE |
| " | U | " | 21 | " | Trin |
| " | V | ' | 22 | " | NOTE |
| " | H | " | 23 | " | HELJ, |
| " | X | " | 24 | " | Have |
| " | Y | " | 25 | " | GET |
| " | Z | " | 26 |  | CAll |

Note: The single word cues for sending letters $K$ to $Z$, as given above, are not recomended for sending numbers. Use only the besic cue mords for thie purpose, as described heretofore.

The same method of memorizing the basic cue words applies to the alphabet cue words to this extent: The number 1 , or all numbers ending in $i$, are cued by a "T" word, and the same principle follows through on all the numerals and zero.

Example:-

|  | Group | - 1 | is Tell, | meaning | A; | 11 |  | Try, | meaning | K; | 21 | is Then, | moaning | 『; |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| N | $\cdots$ | 2 | " Now, | \% | B; | 12 | $\square$ | Next, | , | L; | 22 | " Note, | - | V; |
| T | " | - 3 | "Will, | " | C; | 13 | ' | What, | " | M; | 23 | " Hell, | " | W; |
|  | 7 | 4 | " Hurry, | " | D; | 14 | " | Here, | " | N; | 24 | " Have, | " | X; |
| G | " | - 5 | " Go, | " | E; | 15 | " | Give, | " | 0; | 25 | " Get, | " | Y; |
| $\stackrel{\square}{0}$ | " | - 6 | "Can, | " | F; | 16 | $\stackrel{ }{*}$ | Come, | " | P; | 26 | "Call, | " | Z. |
| L | " | - 7 | " Look, | " | G; | 17 | " | Lets, | " | Q; |  |  |  |  |
| S | " | - 8 | " See, | " | H; | 18 |  | Say, | " | R; |  |  |  |  |
| $\underline{P}$ | " | - 9 | "Please, | " | I; | 19 |  | Put, | $\stackrel{ }{*}$ | S; |  |  |  |  |
| A | " | - 10 | " Answer, | " | J; | 20 | " | Are, | " | T; |  |  |  |  |

Memorizing the cue words of the alphabet will not prove too difficult, even though the foregoing charts are awe-inspiring. In some instances, you might wish to substitute other cue words; "Place", instead of "Please", occurs to me as a possibility; and then use "Please", instead of "And", to indicate "Repeat". spply yourself to the task as though you were learning a new alphabet, which is what it actually amounts to. Once you get over this hurdie, your future efforts will be productive of enjoyment and entertainment, and you will move more rapidly towards a practical application of "The Padio-Vision Mind Reading Code" as a means of conveying information between two persons. Your partner, we will now assume, has also progressed in the study of the foregoing lessons, and you are both able to transmit cue words for letters to twenty-six, and can, likewise, without hesitation, translate each cue word into its companion letter.

## The Birth Date Code

Now, proceed with the memorizing of a code for months of the year. The cue words for the numbers 1 to 12 may be used to cue the numerically corresponding months, or, if the performer prefers, and I believe it would be preferable, he may alphabatically cue the months. "Answer. Tell the month!" meaning JA, cues for January, and all tho months may be sc abbreviated and cued, as JU for June, $\Pi$ for July, etc.

I have already taken up the cueing of days of the month and the years. Combino all this to cue a birth date.

Example:- February 19, 1904.
"The date? Can you Go on?" cues F'E, or February.
"Tell the day, Please." cuss 19.
"Tell the year Please and Furry," cues 1904.
"Right - February 19, 1904."

Transmit or cue the signs of the Zodiac alphabetically by the abbreviations given below. If you do not care to memorize the periods covered by the Zodiacal signs and the birth stone of each group, this information should be typed on a small card, available for quick reference when necessary. The performer could carry it on the bottom of a pad of paper, and the medium could refer to a large reproduction of it posted off-stage, but within her vision.

| Cue |  | Sign | Constellation Period |  |  | honth | Birth Stone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AQ | for | Aquarius | Jan. | 20th - Feb. | 19th | Jonuary | Garnet |
| P | " | Pisces | Feb. | 20th - Mar. | $21 s t$ | February | hmethyst |
| A | " | Aries | Mar. | 2lst - mpr. | 20th | liarch | Bloodstone |
| T | " | Taurus | Apr. | 20th - May | 20th | April | Diamond |
| G | " | Gemini | May | 2lst - June | 2lst | May | Emeruld |
| C | " | Cancer | June | 22nd - July | 23rd | June | Pearl |
| $L$ | " | Leo | July | 23rd - Aug. | 23 rd | July | Muby |
| V | " | Virgo | Aug. | 23rd - Sept. | 23rd | 4ugust | Sardonyx |
| LI | " | Libra | Sept. | 23rd - Oct. | 23 rd | September | Sapphire |
| $S$ | " | Scorpio | Oct. | 23rd - Nov. | 22nd | October | Opal |
| SA | " | Sagittarius | Nov. | 22nd - Dec. | 2lst | November | Topaz |
| CP | " | Capricorn | Dec. | 22nd - Jan. | 19th | December | Turquoise |

The medium should study books on fortune telling and astrology for helpiul information regardinz flowers, lucky days, numbers and colors, and read books on superstitutions, customs, myths and related subjects. They will provide a fund of data that may be used when a birth date is transmitted by the performer.

## Lucky Numbers

According to an old astrological theory, Lucky Numbers are cast from birth dates by a system of reducing their numerical value to one digit, the lucky one. Let us take the birth date of November 19, 1918.

November is the llth month; reduce 11 to one digit by adding

The day is the $19 t h$;

The year is 1918; reduce this to one digit by add-

1 plus 1 , which equals
reduce 19 to one digit by adding 1 plus 9, which equals 10 ; then reduce 10 to one digit by adding 1 plus 0 , which equals

2

1 ing all the numbers together, which results in 19, which added to wether equals 10, which added tofether equals -

Adding the final numbers together, you get your lucky number, which is 4
This type of lucky number casting could be demonstrated by the medium on a black-board after the birth date is cued to her by the performer. The interpretation of the numbers will be found in any good text book on numerology.

The cueing of this code and the name and vocation codes which will be described further on, has long been the stumbling block of the potential mind reading team but the present aspirant should be heartened by the fact that the most successful second sight workers of the past, Philip Breslau (l78l), Signor Pinetti (1784), Robert Houdin (1846), Robert Heller (1851), and even those within present memory, Berol, Zancig, Chilo, Mercedes, The Sunshines, Floyds, Trees, Roucleres, Ushers and Zomah's, had access to far less material upon which to build than is to be found within the covers of this work. They did have determination to succeed, however, which is more important.

Much of the information in this section was given to me by a skillful performer of long and successful experience, and I consider it the most valuable and least known data with respect to a really practical method of building up or cueing an article code that ever appeared in print.

Instead of attempting to do a lot of immediate and useless memorizing of long article lists that will plague and only confuse you and your partner, get out some paper and pencils and start from "scratch".

Start writing down a list of the articles that are most likely to be handed to you as you work in an audience, and alongside each of the articles Write down a two or three letter abbreviation that you will associate with the article every time you, the performer, see that article, or you, the medium, hear the two or three letters cued. By doing this, you are mnemonically making an impression on both your minds that will stick until the time comes for you to think fast and recall the cues and their meaning.

Remember, there are usually two types of articles, those of a male, and those of a female. The cue words of the latter type are to be prefixed by "Madam", or the medium's stage name, and the absence of this designation will indicate that the article is probably presented by a male.

Now, for a few cues in case the foregoing is not clear.


Yes, you will make mistakes at first, but after a while, you will both become so used to the cues, and the fun of doing it will become so much like a game, that you will derive pleasure out of inventing new cues, and before you know it, you mill have mastered a marvelously long article code of two letter cues.

At every possible opportunity, go over the list you have compiled, practice sending and receiving, and add more cues. Later on, use three letter cues. The number of articles commonly offered will be comparatively mall, and you will acquire skill in passine over the more difficult articles until such time as your experience qualifies you and your partner to send and receive almost anything, and this skill can be arrived at only by doing the act over and over again under actual audience conditions.

The four best and most complets codes in my possession give lists of articles which are supposed to be memorized with their companion numbers in the following amounts:
First Code - 80 Articles
Second Code 260 Articles
Third Code 292 Articles
Fourth Code - 500 Articles

The authors expected the student to establish a relationship between an arbitrary number and one or more articles each, by sheer memory. Usually, no alphabetical arrangement or assistance was attempted.

In this "Radio-Vision" method, it is possible to build up, by two letter combinations only, cues for almost 700 miscellaneous articles, once the proper or satisfactory alphabetical abbreviations are selected and memorized.

In the "A" group alone, you can use $A A, A B$, and up to $A Z$, twenty-six articles in all that start with the letter $A$, or can be associated with the letter A.

There are twenty-six such groups, or exactly 676 miscellaneous article cues.

The fact that you have to work out such a list yourself brings the "association of ideas" theory into play, and in the assembling of the list, you and your partner will visualize the cue letter or letters and the article they represent, and in that way they will be impressed more indelibly on both your minds.

If you use BU for Button, BO for Bottle, BY for Battery, BT for Bat, BI for Bit, BW for Bow, BM for Birth Mark, and so on, through the twenty-seven possible uses of $B$ and its cambinations, and then find that you need same more, or that you need another cambination of the same set of letters that were previoualy selected for anothor article, then you can devise three letter groups of cues which will make it theoretically possible to add many thousands of new cues to your list.

## Examples of three letter cueing:



Incidentally, the above is a good test of the flexibility of the cue words used in this "Radio-Vision Code". There are certain combinations, such as, AAA, which will have to be avoided, or else cued as, "Tell (A) the article. Describe Quickly." (Two Repeats.)

At this point, I am tempted to end the instructions on Article Cueing, and merely suggest to the student that he start from "scrateh" and compile his own list of articles. By so doing, he will have the cue letters and the articles they represent more firmly impressed on his and his partner's minds than by following a ready made list. But, for the benefit of those who do not care to make this effort, and in order that it will not be sadd that these instructions are not complete in every sense, I bave decided to include a really comprehensive
list. The cue letters for the "A" Group only are given to serve as a guide. The students will then fill in for themselves the cue letters for all the other groups, and thus secure the advantages to be gained by both inventing and memorizing the cue letters and articles gradually.

When the following list is memorized, it will serve for most all the articles that are ever sutmitted, but for additional articles, you might consult the index of one of the larger mail order catalogues, and also carry a amall note-book in which to enter all new articles as they occur to you.

## A COMPREHENSIVE LIST OF ARTICLES

(Pocket and Purse Contents, Garments, Documents, Instruments and Common Objects.)
"A" Group.
(with cue letters)

| AC | Accordion |
| ---: | :--- |
| ACT | Account (Book) |
| ACR | Acorn |
| AD | Adding (Machine) |
| ADR | Address (Book) |
| ADH | Adhesive (Tape) |
| AIR Airplane |  |
| AL Alarm |  |
| ALB | Album |
| ALM Almanac |  |
| AMM Ameter |  |
| AMU Amulet |  |
| AN Angle (Iron) |  |
| APL Apple |  |
| APR Apron |  |
| ART Artificial (Limb) |  |
| ASP Aspirin |  |
| ATL Atlas |  |
| AUT | Auto (Registration) |

Tell this. Will you?
Tell this, Will you? Are you ready?
Tell this, Will you? Say it:
Tell this. Hurry:
Tell this. Furry: Say it!
Tell this. Furry: See it!
Tell this, Please. Say it!
Tell the Next article.
Tell the Next article Now.
Tell the Next article. What is it?
Tell What Quickly.
Tell What Then.
Tell this Here.
Tell this. Come, the Next!
Tell this. Came, Say it!
Tell this. Say are you ready?
Tell this. Put it down. Come on!
Tell this. Are you ready? Next
Tell this then. Are you ready?
"B"





| Face |  | Fish hook |  | Fork |
| :---: | :---: | :---: | :---: | :---: |
| Fan |  | Flag |  | Form |
| Fastener |  | Flash (Bulb) |  | Fossil |
| Feather |  | (Light) |  | Fountain (Pen) |
| Fever |  | Flower |  | Fringe |
| (Thermometer) |  | Fob |  | Fruit |
| Filo |  | Foot |  | Fur |
| Film |  | Forceps |  | Fube |
| Finger (Ring) |  | Foreign (Money) |  |  |


"K"
Knitting (Needles)

Kodak $\quad$| Knapsack |
| :--- |
| Knickknack |

"L"

"N"

|  | Machine |  |
| :---: | :---: | :---: |
|  | Mreazine |  |
|  | Magnet |  |
|  | Magnifying (Glass) |  |
|  | Marble |  |
|  | Mark |  |
|  | Marriage (License) |  |
|  | Mascot |  |
|  | Match |  |
|  | Measure |  |
|  | Memunto |  |




Opener
-
$=$
$=$
$=$
$=$
$=$
Package
Padlock (Key)
Paint
Pamphlet
Paper (Clip)
Parasol
Parcel
Part
Pass (Key)
Pattern
Pedometer
Pen
Pencil
-

—Opera (Glass) —__ Orange | Overcoat |
| :--- |

## "p"


"Q"
_ Quoit
" $\mathrm{R}^{\prime \prime}$

| Receipt | Rheostat |
| :---: | :---: |
| Record | Ribbon |
| Reference (Book) | Ring |
| Registration | Rivet |
| Religious (Charm) | Roll |
| Revenue (Stam) | Rosary (Beads) |
| Revolver | Rule |

"

"S" (Continuod)



| Thermostat |  | Tooth (Pick) |
| :---: | :---: | :---: |
| Thimble |  | Toy |
| Thread |  | Trade (Money) |
| Theket |  | Transfor |
| THe (Clip) |  | Tray |
| Time (Table) |  | Trunk (Key) |
| Tire (Gauge) |  | Tube |
| Tobacco (Pouch) |  | Tuning (Fork) |
| Token |  | Tweezers |
| Tongue (Depressor) |  | Type |
| Tool |  | Typewriter |

## "U"

Union Card

## " ${ }^{7 \prime}$

Vanity (Case) _ Veil
_ Violin
Vegotable - Vial

## "W"

Wallet
Wart
Washer
Watch
Wheel
Whiskers $\quad$ Whip Whiskey - Wire Fhistle - French Wrist (Watch)
"Y"
Yale (Key)
"Z"
Zipper

This code is equally desirable to acquire efficiently, as is the article code, and the same general rules of building it up will apply. There is one really major and satisfying advantage that the "Radio-Vision" code bas over any other second sight method when it comes to transmitting names. Suppose an uncommon first name is submitted, as often happens, and for which cue letters have not been agreed upon. It is only necessary to send a few of the phonetically important letters by means of the alphabet code and they will usually give enough of a clue to have the medium guess the name accurately, or very closely.

```
Example:- Gretchen -
                    Performer: Cue: "Look! Say the name. Go on. Are
                        you ready?" (Meaning, Gret.)
                    Modium: "I get the name Gretel."
                    Performer: "Wrong."
                        Cue: "Will you see again."
                            (meaning, "ch".)
Medium: "The name is Gretchen."
Performer: "That's right."
```

For all ordinary purposes, the two letter cuns will suffice, and to assist those who do not have at hand a really good ilst of common first names, and I have never actually come across anything like a complete one in all the second sight codes I have examined, the following lists are offered for your convenience and guidance. Start off by memorizing the two letter cues given With the first groups of one hundred each.

NANE GROUP ONE
(Complete with cues)

## Female First Names

| 1 d | Abigail | Ed | Edna | Jo | Joan | Pm | Pamela |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ad | Adele | Ez | Elizabeth | Js | Josephine | Pt | Patricia |
| A8 | Agnes | El | Ellon | Ju | Julia | Py | Phyllis |
| A] | Alice | Em | Emma | Ka | Kay | Rb | Rebecca |
| Am | Amolia | Es | Estelle | Kt | Katrina | Ro | Roberta |
| An | Anne | Eu | Eugenia | Le | Lena | Rs | Rose |
| $\Delta r$ | Arline | Fa | Fanny | L1 | Lily | 8 n | Sandra |
| Bb | Barbara | F1 | Florence | La | Lola | Sh | Shirloy |
| Be | Bella | Fr | Frederica | Lr | Laura | St | Stella |
| Bt | Bettina | G7 | Genevieve | Lo | Louise | Sy | Sybil |
| Bu | Beulah | Ga | Georgia | Lu | Lusy | Th | Theresa |
| Bl | Blanc he | Gd | Geraldine | Mb | Mabel | Un | Una |
| Br | Brenda | G1 | Gladys | Mg | Margaret | Va | Valerie |
| Ca | Carol | Gw | Gwendolyn | Mr | Marion | Vr | Veronica |
| Ct | Catherine | Hr | Harriet | Mt | Matilda | Vi | Viola |
| Ce | Cecile | HI | Belen | Ma | Maria | VB | Virginia |
| Ch | Charlotte | Hs | Hester | Mj | Marjorie | Vv | Vivian |
| Cr | Christine | Ho | Hope | M | Midred | W1 | Wilhelmdna |
| Cn | Constance | Id | Ida | Mm | Mriam | W | Hinifred |
| Co | Cora | In | Ina | Mu | Muriel | Wn | Winnie |
| Da | Dailay | Ir | Irene | Na | Nadine | 12 | Yolande |
| Do | Della | Is | Isabel | Nn | Nancy | 21 | Zelma |
| D1 | Diana | Ja | Jane | Na | Naomi | Zo | Zoo |
| Do | Dora | Jt | Jeanette | N1 | Nina | 21 | Zola |
| Dy | Dorothy | Js | Jessica | 01 | O1ga | 2 r | Zora |

(21)

| $\Delta \mathrm{b}$ | Abrahem | Ev | Everett | Le | Lee |  | Ry | Raymond |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Al | Allen | F1 | Floyd | Ld | Leonard |  | R1 | Richard |
| Ar | Arthur | Fr | Frank | Lp | Leopold |  | Ro | Robert |
| Ax | Alexander | Fd | Ferdinand | Ly | Leroy |  | Rg | Roger |
| Af | Alfred | Gb | Gabriel | Lo | Lowell |  | Rs | Ross |
| An | Andrew | Ge | George | M1 | Malcolm |  | Rus | Rudolph |
| By | Barney | G1 | Gilbert | Mt | Martin |  | Sa | Samuel |
| Bd | Benedict | Go | Gordon | Mx | Max |  | Sh | Sherman |
| Bn | Bernard | H2 | Harold | Me | Merle |  | Sl | Silas |
| Br | Bruce | Fr | Harry | MB | Morris |  | So | Solomon |
| Ca | Carlos | He | Herbert | Mn | Morton | ; | Sy | Sydney |
| Ch | Charles | Ho | Homer | Na | Nathan | , | T1 | Talbot |
| C1 | Clarence | H6 | Howard | Nd | Ned |  | Td | Thaddeus |
| Ck | Clark | Hu | Hubert | Ne | Neil |  | Th | Theodore |
| Ct | Clement | Ia | Ira | Nw | Newell |  | Va | Valentine |
| C1 | Clifford | Ir | Irving | Nh | Noah |  | Ve | Victor |
| Da | Daniel | IV | Ivan | Nr | Norris |  | Vn | Vincent |
| Dn | Dennis | Jc | Jacob | Og | Ogden |  | W1 | Wallace |
| Dg | Douglas | J1 | Joel | 08 | Oswald |  | Fr | Warcen |
| $\mathrm{Eg}_{g}$ | Edgar | Jn | Jonathan | $0 t$ | Otto |  | Fin | Warner |
| Ed | Edward | Js | Joseph | Ow | Owen |  | Wf | Wilfred |
| E1 | Elliott | Jd | Judson | Pt | Patrick |  | Fim | William |
| Em | Elmer | Kn | Kenneth | Pe | Peter |  | Wi | Wilson |
| Er | Ernest | Kr | Kermit | Ph | Philip |  | Wn | Winfield |
| Eu | Eugene | Lr | Lawrence | R1 | Ralph |  | WP | Wolfe |

## Difficult Examples:-

Mon cued as "Madam, What's the name? Describe it !" means Miriam.
Vv cued as "Madam, Note the name. Describe carefully." moans Vivian.
Ry cued as "Say the name. Get it."

In the foregoing lists, you will notice that some of the two letter cuss are more obvious and easier to remember than others. It is not intended that you adhere to my suggested cues in all cases. Retain, in the two letter cue group, only those that you and your partner consider "naturals", and then select three letter cues for the more difficult onss, or where more than one name may be transmitted by the same two letter cur.

| For instance, if you use Al to cue Allen, you mieht adopt |  |
| ---: | :--- |
|  | Alb for Albert, <br> Alf for Alfred, <br> Alx for Alexander, etc., |

or any other arrangement that you and your partner find the most practicable.

This list is offered without cue letters, so that the students will not attempt to learn too long a list at once, and will further get the memorizing benefits of inventing their own cues.
(Fill in your own cue letters)

Female First Names

|  | ddeline |  | Janet |
| :---: | :---: | :---: | :---: |
|  | Agatha |  | Jennie |
|  | Alma |  | Johanna |
|  | Angeline |  | Juanita |
|  | Anita |  | Juliet |
|  | Annabelle |  | June |
|  | Antonia |  | Justine |
|  | Beatrice |  | Kathleen |
|  | Bernadette |  | Leona |
|  | Bernice |  | Lillian |
|  | Bertha |  | Lois |
|  | Beth |  | Loretta |
|  | Betry |  | Lucille |
|  | Carlotta |  | Martha |
|  | Caroline |  | Marilyn |
|  | Cecelia |  | Mary |
|  | Clara |  | Maureen |
|  | Claudia |  | Minnie |
|  | Corinne |  | Myrtie |
|  | Delia |  | Natalie |
|  | Della |  | Nora |
|  | Dolores |  | Norma |
|  | Doris |  | Olive |
|  | Edith |  | Pauline |
|  | Eleanor |  | Pearl |
|  | Ella |  | Penelope |
|  | Eloise |  | Phoebe |
|  | Elsie |  | Polly |
|  | Ethel |  | Priscilla |
|  | Eunice |  | Regina |
|  | Eva |  | Rita |
|  | Evelyn |  | Ruby |
|  | Faith |  | Ruth |
|  | Pern |  | Sarah |
|  | Flora |  | Sophie |
|  | Frances |  | Susan |
|  | Georgiana |  | Sylvia |
|  | Gertrude |  | Thelma |
|  | Gilda |  | Theodora |
|  | Gloria |  | Ursula |
|  | Grace |  | Vanessa |
|  | Greta |  | Vera |
|  | Hazel |  | Victoria |
|  | Henriette. |  | Violet |
|  | Hortense |  | Wanda |
|  | Imogene |  | Wilda |
|  | Inez |  | Wilma |
|  | Iris |  | Winona |
|  | Irma |  | Yronne |
|  | Jacqueline |  | Zelda |

Male First Names


List here all first names that you come across not noted on Groups One or Two. Invent new cue letters and memorize as you write them in.

NUME GROUP THREE
(For filling in new names and cue letters)

Female First Names
Male FYrst Names


The cueing of last names should only be attempted after you have the ability to cue first names satisfactorily. The list that follows gives the most cormon, and the perusal of any local telephone book will give plenty for further study. For last names, I would recomend cueing at least three alphabetical code letters that have the nearest possible phonetical sound to the full name.

NAME GROUP FOUR

Family Surnames
(Complete With three letter cues)

Family Surnames
(For filling in)

| $1 \mathrm{dm}^{\text {d }}$ | Adams | Hrs | Harrie |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Alx | Alexander | Hrt | Hart |  |  |
| Aln | Allen | Hay | Hayes |  |  |
| And | Andrews | H11 | H ${ }^{11}$ |  |  |
| Arm | Armstrong | How | Ношe |  |  |
| Ayr | Ayer | Huh | Hughes |  |  |
| Bkr | Baker | Hyd | Hyde |  |  |
| Bld | Baldwin | Irv | Irving |  |  |
| Bar | Barnard | Jax | Jackson |  |  |
| Brt | Bartlett | Jon | Johnson |  |  |
| Bnj | Bonjamin | Jns | Jones |  |  |
| Bth | Booth | Kel | Kelly |  |  |
| Byd | Boyd | Kng | King |  |  |
| Bro | Broen | $\mathrm{Kn} \times$ | Knox |  |  |
| Brk | Brooks | Lne | Lane |  |  |
| Bm | Brown | Lws | Lewis |  |  |
| Buk | Buckley | Lit | Little |  |  |
| But | Butler | Lyo | Lyons |  |  |
| Cbl | Campbell | Mar | Marshall |  |  |
| Crr | Carr | McD | McDonald |  |  |
| Car | Carroll | Mcy | Mc Coy |  |  |
| Cur | Carver | McN | McNeill |  |  |
| Clk | Clark | Mor | Moore |  |  |
| Cob | Cobb | Mrg | Morgan |  |  |
| Col | Cole | Mrs | Morris |  |  |
| Cln | Collins | Mpy | Murphy |  |  |
| Cok | Cook | Mur | Murray |  |  |
| Cpr | Cooper | Nel | Nelson |  |  |
| Cun | Cunningham | Pkr | Parker |  |  |
| DVE | Davis | P1p | Phillips |  |  |
| Don | Donnelly | Rei | Reid |  |  |
| Drk | Drake | Ree | Rice |  |  |
| Edy | Eddy | Ryn | Ryan |  |  |
| Els | Ellis | Sct | Scott |  |  |
| $\mathrm{Em} \times$ | Emersion | Sha | Shea |  |  |
| Evn | Evans | Smh | Smith |  |  |
| Fis | Fisher | Stp | Stephens |  | - |
| FOB | Foster | Sul | Sullivan |  |  |
| Fox | Fox | Tyl | Taylor |  |  |
| Frh | French | Val | Valentino |  |  |
| Fus | Fulton | Wak | Walker |  |  |
| Gib | Gibson | Wad | Ward |  |  |
| Gld | Gold | Hat | Waters |  |  |
| Glb | Goldberg | Wht | Whito |  |  |
| Gls | Goldemith | Pme | Williams |  |  |
| Gdn | Gordon | W18 | Wilson |  |  |
| Grm | Graham | Wrt | Wright |  |  |
| Grn | Greon | Yrk | York |  |  |
| Gri | Griffith | Yng | Young |  |  |
| Eal | Eall | 2 mn | Zimmerman |  |  |

The student may find it helpful to cue "ph" by its phonetic sound represented by the letter "f". The name "Phillips", for instance, instead of being cued as "Plp", as suggested above, might very well be cued as "Flp". Instead of cueing "Murphy" as "Mpy", you might try "Mfy", etc. Adopt the method which is the easiest for the medium to receive.

Examples:-

| Adm | cued | 4.8 | "Tell the name ! Hurry! What is it?" | means | Adams. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Bkr | " | " | "Now Try to Say the name!" | " | Baker. |
| Cbl | " | " | "Will you Now Next state the name?" | " | Campbell. |
| DVB | $\pi$ | " | "Furry! Note the name. Put it right." | 1 | Davis. |
| Edy | " | " | "Go on, Hurry! Get the name." | " | Eddy. |
| F18 | " | n | "Can you Please Put in the name?" | - | Flaber. |
| Gib | " | " | "Look, Please: Now the name." | " | Gibson. |

## SPECIAL CUES AND ADVICE

In the foregoing text, you will notice that I have mentioned epecial cues (or cues other than those covering letters of the alphabet or the numerals), such as, "Madame" for female; "Describe" for one repeat; "Describe Quickly" for two repeats; also "and" for zero. There are a number of other uses for special cues, some of which you may wish to adopt once you become skilled at sending and recoiving the regular cues. Only adopt the ones that you find in practice will prove of genuine belp. Special cues usually precede your saying "this".


| N | for | Newspaper |
| :---: | :---: | :---: |
| 0 | " | 01d Coin |
| PL | , | Picture (inside lady's locket) |
| PTI | + | Picture (inside man's wallet) |
| PM | " | Paper Money |
| PY | " | Penny |
| S | " | Set or pre-arranged group of numbers, |
| $T$ | " | Torn or portion of article, |
| U | " | U.S.A. |
| Z | " | Special cue for pre-arranged blunder or stalling, |

## Examples:-

To transmit numbers 444,444, cue "Hurry, the first number," meaning 4.
" "Describe this quickly, the numbers," meaning repeat the last cue and continue repeating.
" "Right" to stop medium when sixth 4 is given.

To transmit "Article", cue "Tell this!" meaning article is being transmitted.<br>To transmit "Watch", " "Woll, tell this article," meaning WA or Watch.

With a large group of numbers on a blackboard in front of him, the performer, by cueing "Put down the numbers," will let the medium know that he intends to rapidiy point out one number after another in an exact pre-arranged sequence which they both have memorized. The audience must be given the impression that the selections are haphazard, of course. After each number is called by the medium, the performer points to the next and merely says, "This". To apparently call off ten or twelve numbers in rapid succession is grand showmanship and it makes a very good opener to enliven your audience and arouse its interest.

Every onoe in a while, a member of the audience will, as a "gag", ask you to transmit "nothing" or "zero". In this case, point at a blank space, cueing same to the medium as "And this".

Make it a point to address as many casual remarks containing cues as is possible to members of the audience rather than direct to the mediu. Matter-of-fact comments of this sort can be developed into a most valuable means of covering up the fact that you are using a code.

Once in a while, purposely make a blunder, or have the medium hold back the right answer by cueing "Call this". Don't always give the impression that thought transmission is too easy. A success after a few mistakes will often secure a surprisingly big hand, and it gives a human touch to your work. Stalling also helps cover up transmitting a long or difficult name which has to be more or less spelled out.

Don't be too serious. Get as many laughs as possible without embarrassing a particular member of the audience, unless it is a confederate or "plant". Then you can go the limit in describing the contents of a letter, package or purse, which has been prepared for comedy purposes, or in transmitting a particularly funny and flctitious name. Tha noisy and insistent "smart aleck" type of plant is always good to arouse an audience when you finelly put over his semingly difficult demand or test.

Be satisfied to make reasonable progress in acquiring mot cues. Don't try to absorb too much in any one day or week, as it only leads to discouragement and staleness.

Tie up the cueing of a man's name with the cueing of his profession, as a great many business cards will be handed you. Be wary about cueing addresses and telephone numbers, unless requested to do so.

Look for initials on bandkerchiefs when they are offered to you as articles for a test. After cuaing handkerchief, the cue, "Please this," informs the medium that the next cues are initials. The same will apply to watches and other monogramed articles.
a great many flrst and last names are similar. These should always carry similar two and three letter cues, such as:
WM for first name, William.
WNS for last name, Williams.
JN for first name, John.
JNS for last name, Johns.

Then cueing professions, metals and colors that are also names, such as Farmer, Silver, Gray, keep the cues similar in all cases, and this will cut down on the amount of memorizing necessary.

Many performers have attempted and developed only one type of cueing. For the business of selling horoscopes or Budahe readings, they attract attention by transmitting birth dates, first names or initials. One of the most successful stage performers in the business transmitted only the names of musical compositions to be played by his assistant on the stage. Others restrict themselves to questions or articles. It is not necessary to undertake too much at first. The wider scope of the work will come gradually and naturally. Whatever you undertake to do, do it accurately. Do not aim for speed or brevity at first. Take your time in cueing properly and let the short cut tricks develop with experience. Some of the most effective tests given by experienced performers have been based on nothing more than hunches rather than on the information contained in the cues. A good general knowledge of human psychology is a marvelous asset to a mind reader.

Zanzig was constantly on the alert and always trying out new ideas, discarding this, and adding that. Read all the literature available on the subject. The books of Dunninger, La Vellma, Read, Gibson, Hugard, Anneman, Alexander, Hull, Nelson, Clever, and otbers, all contain individual features to recommend them. Know the subject from the ground up if you expect to make it a business, or even a hobby. One of the interesting results of my investigating mind reading codes was that it inspired an interest in cryptography and ciphers, which in turn led to my inventing and securing a patent on an electrically or manually controlled device for enciphering and deciphering secret messeges.

Devoto practice to the cueing of long groups of numbers by cueing a few, let us say, four, at a time. The medium gusses a fifth (not having been cued the closing signal, "Right"), and if she guesses mrong, the performer cues the start over signal, "Very Poor", followed by cueing the next group of four numbers until the entire group has been conveyed.

These tests are suitable only for the most advanced workers. They are very effective whon presented properly, but require a great deal of ingenuity and self-confidence.

## Watch Test

```
Cue KA "Well, tell this," for Hatch.
    " SI "Put themetal, qlease," for Silver.
```

    Note: If "put" for \(\underline{S}\) sounds awkward, try a substitution, "Place".
    Cue OF "Give the style, can you," for Open Face.
" CF "Will you state the style, can you?" for Closed Face.
" S "Put the time," for Watch Stopped.
" 2:15 "Now the time. Tell it. Go on." for 15 min . past $2 o^{\prime}$ clock.
" 11:45 "Tө11, describe the time Hurry. Go on." for 45 min . past
11 o'clock.
Note: The hour is always given first.
Cue A.M. as "Tell what period."
P.M. as "Come, what is the period?"
Cue A "Tell the make," for american.
" IN "Please, here, the make," for Ingersoll.
" SW "Put the make. Well!" for Swiss.
" WA "Well, tell the make," for Waltham.
Newspaper Test
For locating a word or section as requested.
Cue N "Here, this," for Newspaper.

Note: Check on all the newspapers that are sold locally and have cues provided and ready, such as:


Note: Cue only the number of lines from the top or bottom, as the case may be.

If, after Upper Section is cued, the 15 th ine from top is indicated,

Cue 15 "Tell the line, go on," means l5th line from top.

If the word is easy to transmit, continue; otherwise, let the test end here by saying, "That is correct!"

| Cue | BK | "Now try this," means Book. |
| :---: | :---: | :---: |
|  |  | If the title is one easy of transmission, call attention to it. |
| Cue | TI | "Are --- Please," means, answer, "You are pointing at the title." |
|  |  | Thon cue the title, if possible. Othorwise, turn to the author's name, and |
| Cue | FRE | "Can you say the author? Goi" meuning, Freeman. |
| Cuo | EM | "Go, what inscription?" means, "The book is inscribed to Fmena." |
|  |  | This can be followed now by the selection of a word from the book, as described in the Newspaper Test above. |

## Lotter Test

Cue L "Next! this!" is opecial cue for Letter.
The usual routine for the letter test is to cue the first name of addressee, then the first name of the addressor, the place postmarked from, the stamp and value, if desired, time posted, and if A.M. or P.M. If there are any unusual features, such as color, foreign language, title of sender or receiver, relation, fine penmanship, these features should be provided for and cued.

## Exarmle:-

| Cue | AL | 1 next the sender," means A |
| :---: | :---: | :---: |
| " | BL | "Now, next, the receiver," means Blanche. |
| " | NY | "Fere, get the place," means New York. |
| " | 1:15 | "Tell the time; describe; go on," means postmarked 1:15. |
| " | AM | "Tell what period," means A.M. |
| $n$ | GD | "Look, anything else? Furryl" means Good (penmanship). |
| " | PR | "Come, say, anything else?" means Poor (penmanship). |
| " | CSN | "Will you put in here something else?" means Cousin |

## CODE FOR COINS AND MONEY

Devote a great deal of practice to the speedy transmission of coins and money, their description and dates. Work out as many short cuts as are possible, such as cueing the last two figures only for all coins of the present century.
"Will you now state the year?" could cue 1832.
Refer to date when you are cueing a date within a century, and to year when you are cueing a century or a century combined with a year.

$$
\begin{aligned}
& \text { Cue } 8 \text { only, or "See the year," fur } 1800 . \\
& \text { "Sea the year, will you now," for 1832, and } \\
& \text { "Will you now fill in the date," for 32. }
\end{aligned}
$$

For ten, or multiples of ten,


The following list will seive as a guide until you develop your own short cuts, the same as a court stenographer works out his own short cut characters for speeding up his "take".

| c | - | "Will you name this coin?" | One Cent |
| :---: | :---: | :---: | :---: |
| CA | - | "Will you tell this?" | Canadian Money |
| D | - | "Parry, this coin." | Dollar |
| DI | - | "Furry, please, this amount." | Dime |
| 50 | - | "Go on, give this." | Express M. 0. |
| FO | - | "Can you give this?" | Foreign Money |
| G | - | "Look at this!" | Gold Piece |
| LP | - | "Next, come on, this." | Lucky Plece |
| M | - | "What's this?" | Money |
| MO | - | "What's this? Give description." | P.O. Money Order |
| NC | - | "Bere, will you name this?" | Nickel |
| 0 | - | "Give this." | Old Coin |
| PM | - | "Come, what's this?" | Paper Money |
| PY | - | "Come, get this." | Penny |
| Q | - | "Let's know this." | Quarter |
| SD | - | "Put this down, hurry!" | Silver Dollar |

The cue preceding value, amount, year or date is always a numerical cue.

| Five D | - | "Go on, the value, hurry!" | Five Dollars |
| :---: | :---: | :---: | :---: |
| Seven | - | "Look, the year." | 1700 |
| Eight | - | "See the year." | 1800 |
| Nine | - | "Please, the year." | 1900 |
| Nine D | - | "Please the value, hurry!" | Nine Dollars |
| Ten D | - | "Answer the value, hurry!" | Ten Dollars |
| Forty D | - | "Can you answer the amount? hurry!" | Forty Dollars |
| Firty C | - | "Go, answer the smount, will you?" | Fifty Cents |
| Fifty D | - | "Go, answer the amount, hurry!" | Fifty Dollars |
| 1830 | - | "See the year, will you, and correctly." | 1830 |
| 1821 | - | "See the year. Now tell it." | 1821 |
| 1920 | - | "Now, answer the year." | 1920 |
| 1930 | - | "Will you answer the year?" | 1930 |
| 1921 | - | "Now answer. Tell the year." | 1921 |

## PICTORIAL TRANSMISSION

A common telepathic test that the second sight entertainer must be prepared for is the transmission of drawings and designs offered by members of the audience. The psychologists term this test, "extra sensory perception" (perception through channels other than those of the recognized senses), and it would be well for the student to digest the book bearing this title written by Dr. Joseph B. Rhine of Duke University, and also his more recent work, "New Frontiers of the Mind." Within the pages of these books and others of a like nature, which treat telepathy seriously and scientifically, will be found convincing terminology with which to embellish your entertainment. The books on telepathic experiments by Rhine, Sinclair, Prince, Podmore, Warcollier and others, are packed with actual test drawings and to glance over these drawings will quickly dissuade the entertainer of any idea that it is possible to memorize a sequence of pictures or simple geometrical designs that will cover anything near the wide variety of free hand drawn objects that are likely to be handed for test transmission.

The best way to get around this is to accept for immediate trangmis-. sion only the simple designs which may be cued in the usual manner, such as, square, triangle, house, etc. When an intricate design is offered, you say, "This rould make an excellent feature test. I'll ask you to duplicate this drawing more legibly on one of these cards." At the same time, hand to the person so addressed a blank card of about playing card size. While he is making the sketch over again, you continue on with the transmisaion of other objects, and occasionally hand out a blank card on which more drawings for the special test may be made. You explain that as your time is limited, you will be unable to undertake the transmission of all the special test drawings, but in order to give every one an equal chance, you will ask a volunteer from the audience to shuffle the drawings thoroughly (in the meantime, you have mixed the drawings with some prepared drawings of your own) and then cut the pack one or more times and place the top card of the lower cut balf of the deck in an envelope. Several more are selected in the same way, and on account of your cards with the pre-arranged drawings being slightly amaller in size, or what gamblers know as "short" cards, whan the pack is cut as directed, the short cards will remain at the top of the lower half deck and be placed in the ervelope and sealed. All this looks fair, but these fake drawings have a distinctive embossed impression on the corners or ends that may be felt through the envelope and in this way the contents of any of the sealed short cards is known to you and cued to the medium. The medium reproduces, with appropriate showmanship, a reproduction of the drawing in the sealed envelope. This same procedure may be followed for several more tests, or if the performer is familiar with "one-ahead" billei reading (described in "One Man Mind Reading Secrets," by Ralph W. Read), it would be a simple matter, after the first drawing is completed, to hand the sealed envelope to the medium to be opened and verified (actually handing her the next envelope or the "one-ahead") and a switch made to the original "planted" sketch as it is returned to you, to be then passed to the audience for verification.

Anothor, and perhaps easier plan, would be not to seal the drawings in ervelope, but to collect them as is and place a pre-arranged drawing on top of the pack. The medium is standing at a large blackboard supported by an easel near the back drop. The performer stands closer to the audience with a small blackboard in his band, in front of which, and towards the audience, he holds with his thumb the first dumy drawing being telepathically transmitted. At the same time, he holds the next drawing or the "one-ahead" at the back of the slate so that the medium may catch a glimpse of it. This manipulation is covered up by having the stack of cards on a small table and placing the small slate over or in front of them, just before be takes the sketch just transmitted down to the footlights to be passed around and verified.

## Alphabetical Code for Drawings

For the performer who prefers to cue the designs, the following list will prove helpful in memorizing cues for common articles, designs, positions or directions. In many instances, it may be possible for the performer to actually suggest the drawing of some particular design to a member of the audierce.

| A - Above | F - Front | Q - Question Mark |
| :---: | :---: | :---: |
| An - Anchor | Fa - Face |  |
| Ap - Apple | Fl - Flag |  |
| Ac - Arch | FP - Floor Plan | R - Right Side |
| Ar - Arrow | Fe - Fence | RA - Right Angle |
| Au - Auto |  | Re - Rectangle |
|  |  | Ri - Ring |
| B - Below | G - Girl | Pb - Pabbit |
| Bk - Back |  |  |
| Bt - Bottom |  |  |
| Ba - Banana | Ho - House | S - Straight Line |
| Bl - Ball | He - Heart | SB - Suspension Bridge |
| Br - Bridge | Hr - Horse | S1 - Side |
| Be - Bell | Ht - Hat | Sq - Square |
| Bt - Boat | Hx - Hexagon | SC - Semi-Circle |
| Bo - Boy |  | St - Star |
| Bb - Baby |  | Sp - Spade |
| Br: - Brick | I - Inside | SD - Sun Dial |
| By - Bicycle |  | Sw - Swastika |
| Bx - Box K - Keystone |  |  |
|  |  |  |
|  |  | T - Triangle |
| C - Center |  | Ta - Table |
| Ct - Cat | L - Left Side | Te - Tent |
| Ci - Circle | Li - Line | Tr - Tree |
| Cl - Clock | La - Ladder | TT - Tic-Tac-Toe |
| Ch - Chain | Lf - Leaf | Tw - Tower |
| Cr - Crescent | Le - Letter |  |
| Cc - Concave | Lo - Locomotive | Up - Upside Down |
| Cx - Convex |  | Um - Umbrella - closed |
| Cv - Curye |  | Ub - Umbrella - open |
| Cu - Cube | Ma - Man |  |
| Cy - Cylinder | Mo - Moon |  |
| Cs - Cross |  | Va - Vase |
|  | O-Outline |  |
| DL - Dotted Line | Ob - Oblong | W - Woman |
| Dt - Dot | Or - Oval | Wv - Waving Line |
| DS - Dollar Sign |  | Wa - Watch |
| Do - Doll |  | Wh - Wheel |
| Di - Diamond | P - Parallel | Wi - Window |
| Dg - Dog |  | Wh - Wishbone |
|  | Pp - Perpendicular |  |
|  | Pr - Prism |  |
| El - Elevation | Pl - Plane | Z - Zigzag |
| En - Enclosing | Py - Pyramid |  |
| Ey - Eye |  |  |

These instructions would not be complete if a method of alphabetically cueing drawings, line by line, were omitted. While there will not be a great many practical ways in which this stunt may be applied, the practice of doing it will be most helpful in coordinating the mind of both sender and receiver, and Will make the practice of alphabetical cueing most interesting. The same general principles may be applied to other stunts, such as, locating a place on a map or an article in a room.

The receiver's blackboard (or the map, or room) should be visualized as being divided into nine imaginary squares, each having alphabetical desigrations from A to 1 , as illustrated below:


It is important to remember that each letter refers to the exact center of each particular square.

Bach of these smaller squares is again divided into the same sort of sub-divisions or positions.


This time, the letters, with one exception (the E position), mean some particular place on the border of each square.

Then this imaginary lay-out is accurately impressed on both your minds, proceed in this manner to cue and direct the drawing of some simple designs on the E square, starting at the 프 position.

In
Cue Square E Position - H to E to F to $B$ to $D$ to $E$


Example:- "Go, see this drawing," means to start on Square $\underline{E}$ at bottom center, position H . "Go on, can you. Now! Hurry! Go on!" means to E to F to $\bar{B}$ to D to E.
"That's correct - a tree," means "that's all."
Note:- After first cueing the large square or space $E$, all further cues refer to the parts of that particular square until the word "and" is spoken, which means to proceed to another square, which will be indicated by the first cue after "and"

The following examples show how other simple forms may be alphabetically cued.

## Inne Cue for Envelope:

Square B, Position A, to G, to
Square $C$, Position $I$, to $C$, to
Square B, Position A, to $F$, to
Square C, Position C.

## Lins Cue for Hour Glass:

Square $E$, Position $E$, to $A$ to $C$ to $E$ to $I$ to $G$ to $E$.

## Line Cue for House:

Square E, Position B, to $F$ to $I$ to $G$ to $D$ to $B$ to
Square $F$, Position $B$, to $F$ to $I$ to G.


Example:- "Go, now, this drawing," means Square E, Position B. "Can you please look?" means to $F$ to I to $G$. "Hurry, now, and can you now complete $1 t ?$ " means to $D$ to $B$ to Square $\bar{F}$, Position $\bar{B}$.
"Can you please look at it -correct." means to $F$ to $I$ to $G$.

## Line Cue for Pyramid:

Square E, Position $B$, to $H$ to $F$ to $B$ to $D$ to $H$.


## CODE FOR PLAYING GARDS

| Cue | PC | "Come, will you identify these?" | means | Pack of Cards |
| :---: | :---: | :---: | :---: | :---: |
| " | PC | "Come, will you identify this?" | " | Only One Card |
| " | H | "See the suit." | " | Hearts |
| " | C | "Will you state the suit?" | " | Clubs |
| " | D | "Eurry, state the suit." | " | Diamonds |
| " | S | "Put down the suit." | " | Spades |
| Cue | 1 | "Tell the value." | means | Ace |
| " | 2 | "Now the value." | " | Deuce |
| " | 3 | "Will you state the value?" | " | Trey |
| " | 4 | "Hurry, state the value." | " | Four |
| " | 5 | "Go on! the value." | " | Five |
| " | 6 | "Can you identify the value?" | " | Six |
| " | 7 | "Look to the value." | " | Seven |
| " | 8 | "See the value." | " | Eight |
| " | 9 | "Please identify the value." | " | Nine |
| " | 10 | "Answer the value." | " | Ten |
| " | 11 | "Tell the value. Describe it." | " | Jack |
| " | 12 | "Tell now the value." | " | Que en |
| " | 13 | "Tell the value, will you? | " | King |
| " | 14 | "Fore, this card." | " | Joker |

Many impressive effects with playing cards may be accomplished through the use of the Si Stebbins System of card arrangement, as contained in an inexpensive booklet on sale at all magical supply houses.

## CODE FOR TITLES AND VOCATIONS

Ac Actor
Ad Advertising Man
Ag Agent
An Antique Dealer
Ar Artist
At Attorney
Av Aviator
Bk Baker
Bn Banker
Ba Barber
Bo Bookkeper
Bx Borer
Br Broker
BI Builder
Bu Butcher
Bt Butler
Cp Captain
Cr Carpenter
Cs Cashier
Ct Caterer
CP Certified Public
Ch Chauffeur
Cg Cigarmaker

| Cl | Clerk | Gd | Gardener |
| :---: | :---: | :---: | :---: |
| Cn | Conduc tor | Ga | Garme nt सorker |
| Co | Contractor | Gu | Guard |
| Ck | Cook | Gi | Guide |
| DC | Decorator | Ha | Hairdresser |
| De | Dentist | Ho | Honorable |
| Ds | Designer | Hs | Hostess |
| Dt | Detective | Ht | Hotel |
| Dr | Doctor |  |  |
| Do | Doorman | IA | Insurance agent |
| Df | Draftsman | Id | Interior Decorator |
| Dr | Dressmaker | In | Inspector |
| Dg | Druggist |  |  |
| DD | Doctor of | Ja | Janitor |
|  | Divinity | Je | Jeweler |
|  |  | $J_{\text {g }}$ | Judge |
| E1 | Electrician |  |  |
| En | Engineer | KP | Kitehen Police |
| Ex | Examiner | Kn | Knitter |
| F1 | Fireman | L1 | Landlord |
| Fs | FY sherman | La | Lanyer |
| F1 | Florist | Lb | Laborer |
| Fr | Furrier | Lt | Lieutenant |
|  |  | Lk | Locksmith |


| Ma | Maid |
| :---: | :---: |
| Mj | Major |
| M8 | Manager |
| Mn | Manicurist |
| Ms | Mason |
| Me | Mechanic |
| 10 | Milliner |
| M1 | Miner |
| Mo | Mortician |
| MP | Motion Picture Operator |
| Mv | Moving Man |
| Mu | Musician |
| NP | Notary Public |
| NW | Needle Foman or Worker |
| 0 c | Occulist |
| Op | Optician |
| Pk | Packer |
| Pe | Petty Officer |
| Ph | Photographer |


| Pb Plumber | Sp Specialist |  |
| :--- | :--- | :--- |
| Pl Policeman | St Student |  |
| FO Post Office Clerk | Sr Surgeon |  |
| Ps Priest | Sv Surveyor |  |
| Pr Printer |  |  |
| Pi Profesor | Ta Tailor |  |
| Pu Publisher | Te Teacher |  |
|  | Tl Telegrapher |  |
| QM Quartermaster | TY Tire Naker |  |
|  |  | Ty Typist |
| RE Real Estate |  |  |
| Rp Reporter | Un Unemployed |  |
| Rt Retailer | Ut Undertaker |  |
|  |  |  |
| Sl Sailor | Va Valet |  |
| Sa Salesman |  |  |
| Se Seamstress | Wa Waiter |  |
| Sy Secretary | Wm Watchaker |  |
| Sg Sergeant | Wt Watchan |  |
| Sx Sexton | We Weaver |  |
| Sc Sculptor | Wh Wholesaler |  |
| Sh Shipper | WP WPA |  |
| Si Singer | Wr Writer |  |
| So Soldier |  |  |
|  |  | Yo Yeoman |

CODE FOR ANIMALS AND BIRDS
Al Alligator
Ap Ape
Be Bear
Bu Buffalo
Cm Camel
Ca Cat
Co Cow
Cr Crow
Dr Deer
Ig Dog
Do Donkey
Dr Dove
Ea Eagle
El Elephant
Em Emu
Fn Finch
Fi Fish
Fx Fox
Gr Giraffe
Go Goat
Gf Goldish
Gs Goose
Hk Fark

| He | Frn | $\mathrm{P}_{\mathrm{g}}$ | Pig |
| :---: | :---: | :---: | :---: |
| H | Fippopotamus | P1 | Pigeon |
| Fo | Horse | Po | Polar Bear |
|  |  | Pn | Penguin |
| Ib | Ibis |  |  |
|  |  | Ra | Rabbit |
| Jg | Jaguar | Rt | Rat |
| Jk | Jackal | Riv | Raven |
|  |  | Rh | Rhinoceros |
| Kn | Kangaroo | Ro | Robin |
| La | Lark | Sk | Skunk |
| Le | Loopard | Sn | Snake |
| L1 | Lion | Sp | Sparrow |
| L1 | Llama | $S_{\text {W }}$ | Swallow |
| Mp | Magpie | Ti | Tiger |
| Mik | Monkey | Tu | Turtio |
| Ms | Moose |  |  |
| Mo | Mouse | Un | Unicorn |
| Mu | Mule |  |  |
|  |  | V1 | Viper |
| Nt | Nightingale | Vu | Vulture |
| 0 s | Ostrich | Wa | Walrus |
| Ow | Owl | Wh | Whale |
| $0 x$ | 0 O | Wr | Holf |
| Pa | Panther | Yk | Yak |
| Pc | Peacock |  |  |
| Pd | Panda | 2 b | Zebra |


| Au | Auction | Fe | Fencing | Pn | Pinochle |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AV | Aviation | F1 | Fishing | Pk | Poker |
|  |  | F't | Footbell | Po | Polo |
| Bm | Badminton |  |  | P1 | Pool |
| Ba | Baseball | Go | Golf |  |  |
| Bb | Basketball | Gy | Gymnastics | Qt | Quoits |
| Bt | Bathing |  |  |  |  |
| B1 | Billiards | HB | Hand Ball | Ra | Racing |
| Bn | Bingo | Ho | Hockey | Re | Reading |
| Br | Bridge | H2 | Horseshoe Pitching | Ri | Riding |
| Bo | Boating | Hil | Hunting | Ro | Roller Skating |
| BW | Bowling |  |  | Rw | Rowing |
| $B x$ | Boxing | Ic | Ice Skating | Rn | Running |
| Ck | Checkers | Jm | Jumping | Sa | Sailing |
| Ch | Chess |  |  | Sh | Shooting |
| Cc | Cricket | Kn | Knitting | So | Solitaire |
| Cr | Crochet |  |  | Sw | Swimuing |
| Cq. | Croquet | MJ | Mah Jongs |  |  |
| CP | Crossword Puzzles | Ma | Marbles | Te | Tennis |
| Cy | Cycling | MP | Motion Pictures | Th | Theatre |
|  |  | MC | Motor Cycling | In | Tumbling |
| Da | Dancing | Mo | Motoring |  |  |
| D1 | Dice |  |  | Na | Walking |
| Dr | Dramatics | OM | Old Maid | WP | Water Polo |
| Do | Dominoes |  |  | Wh | Whist |
|  |  | Pi | Piano-Playing | Wr | Wrestling |
|  |  | PP | Ping Pong |  |  |

CODE FOR FRATERNAL ORDERS, ORGANIZATIONS, SOCIETIES AND ERBBLEMS

AD Alpha Delta Phi
AM Alumni
AA American Automobile Association
AF American Federation of Labor
AL American Legion
BL Blue Lodge
BS Boy Scouts of America
$C D$ Catholic Daughters of America
CC Chamber of Cormerce
CH Chapter
CE Christian Endeavor
CS Christian Science
CT Comnercial Travelers
CI Committee for Industrial Organization
ila Daughters of American Revolution
DR Daughters of Rebecca
Ea Eagles
El Elks
ES Order of Eastern Star

FU Farmers Union
Fo Foresters
Fr Fraternity
GR G.A.R.
GK Greek Fraternity
GW Native Sons of Golden Fest
Gt. Grotto
HG Hotel Greeters of America
IR Improved Order of Red Men
IM International Brotherhood of Magicians
J. Junior League

KI Kiwanis Club
KC Knights of Columbus
KL Knights of Labor
KM Knights of Maccabees
KP Knights of Pythias
KT Knight Templar
KK Ku Klux Klan

| LU | Labor Union | Re | Redman |
| :---: | :---: | :---: | :---: |
| La | Lambs | Ro | Rotary Club |
| LH | Legion of Honor | RA | Royal Arcanum |
| II | Lions | RL | Royal League |
| Ma | Maccabees | SS | Secret Society |
| MC | U.S. Marine Corps | SM | Society American Magicians |
| M | Masons | SG | Sons of St. George |
| Me | Mechanics Order | SV | Sons of Veterans |
| Mo | Moose | So | Sorority |
| My | Mystic Shrine | SW | Spanish War Veterans |
| NS | National Sojourners | Ts | Thilrty-second Degree |
| NV | National Vaudeville Artists | Tt | Thirty-third Degree |
| Od | Odd Fellows | U. | Union League |
| Ow | Owls | UM | United American Mechanics |
|  |  | UW | United Workmen |
| PS | Pythian Sisters |  |  |
| RR | Railroad Order | VF | Veterans of Foreign Wars |
| RC | Red Cross | WW | Woodmen of the World |
|  |  | WV | World War Veteran |

A complete list of associations and societies in the United States is contained in the World Almanac.

CODE FOR COUNTRIES AND NATIONALITIES

| Af | Africa | Ge | Germany | Pa | Palestine |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A1 | Alaska | GB | Great Britain | Pr | Persia |
| A | America or American | Gr | Greece | Pe | Peru |
| AC | Any Country |  |  | P | Portugal |
| Ar | Arabia | Ha | Hawail |  |  |
| Ag | Argentina | He | Hebrew | Ro | Roumania |
| Au | Australia | H | Holland | Ru | Russia |
| As | Austria | Fis | Hungary | Sc |  |
| $B 1$ | Belgium | Ic | Iceland | St | Scotland |
| Bz | Brazil | In | India | Si | Siam |
| Br | British | Ir | Ireland | Sb | Siberia |
| Bu | Bulgaria | It | Italy | Sp | Spain |
|  |  |  |  | Sw | Sweden |
| Ca | Canada | J | Japan | Sz | Switzerland |
| C1 | Ceylon | Jv | Java |  |  |
| Ch | China | JW | Jewish | T | Turkey |
| CS | Czecho Slovakia |  |  | US | United States |
| Dn | Denmark | La | Labrador | UK | United Kingdom |
|  |  | Lt | Lithuania | Ur | Uruguay |
| $\mathrm{E}_{6}$ | Egypt |  |  | Vo | Vene |
| E | England | M | Mexico | Ve | Venezuela |
| Eu | Europe | Mo | Montenegro | Wa | Wales |
| Fi | Finland | N | Norway | Wo | World |
| F | France | NZ | New Zealand | 7 |  |

Be Bent
B1 Black
Bu Blue
Bo Bone
Bk Broken
Br Brown
Bs Bruised
Bn Burned

Cp Cellophane
Ce Celluloid
Ck Chalk
Ch Checkered
Cl Cloth
Cm Composition
Ct Cotton
Cr Crushed
D Damaged
Di Dirty
Do Dotted
En Enameled
F1 F1ber
Fl Flattened
Fo Folded
Fu Fur

| Gl | Glass |
| :--- | :--- |
| Go | Gold |
| Gy | Gray |
| Gr | Green |
| He | Falf of |
| Ho Hole |  |
|  |  |
| Iv Ivory |  |
| La Lace |  |
| Le Leather |  |
| Mi Mink |  |
| MP Mother of Pearl |  |
| Mu Mutilated |  |
| Pa Paint |  |
| Pi Pink |  |
| Pl Plastic Composition |  |
| Pu Purple |  |
| Or Orange |  |
| Ra Raccoon |  |
| Ry Rayon |  |
| Rd Red |  |
| Rs Resin |  |

Ri Ribbon
Ru Ruby

Sa Satin
Sc Scratched
Ss Sealskin
Sk Sharkskin
Sh Shot at
Sl Silk
Si Silver
St Slate
So Soiled
Sp Striped
Ta Tan
Tr Tarnished
T1 TH1e
To Torn
Va Variegated
Vi Violet
Wx Wax
Wt Fet
Wh White
Wd Wood
WI Wool
Ye Yellow

CODE FOR METALS
A Aluminum
Bs Brass
Bz Bronze
c Copper
G Gold
Gu Gun Metal

I Iron
L Lead
N Nickel
0 Ore
P Platinum

R Radium
Si Silver
St Steel
$T \quad T i n$

Z Zinc

CODE FOR STONES AND JEWELS
Ag Agate
Am Amber
(Amb Amber with bug)
A Amethyst
Aq Aquamarine
B Bloodstone
Br Brilliant
C Cameo
Ct Cat's Eye
Co Coral
Cr Crystal
D Diamond

| E Fmerald | On | Onyx |  |
| :--- | :--- | :--- | :--- |
| Ga Garnet | 0 | Opal |  |
| G | Gold |  |  |
| GC Gold Coin | P | Pearl |  |
| GN Gold Nugget |  | Rh | Rhinestone |
| GQ Gold Quartz | R | Ruby |  |
| Iv Ivory |  | S | Sapphire |
| J Jewel | Sc | Scarab |  |
| Ma Marble |  | T | Topaz |
| M Moonstone |  | Turquoise |  |


| A | America | G | God | P | Policeman's Badge |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Pe | Peace |
| Bb | Baby | Ha | Happiness |  |  |
| Bt | Beauty | Ho | Fealth | Sh | Sheriff's Badge |
| Be | Beloved | Hn | Honor | Si | Sincerity |
|  |  | Fp | Hope | Sp | Special Officer |
| C | Columbia |  |  |  |  |
|  |  | In | Independence | Tr | Truth |
| Da | Darling |  |  | Ts | Trust |
| De | Dearest | Je | Jerusalem |  |  |
| D | Detective's Badge |  |  | Un | Union |
|  |  | Li | Liberty | Unt | Unity |
| E | Eternity | Lo | Love |  |  |
|  |  |  |  | Ve | Veritas |
| Fa | Faith | Md | Medal | Vi | Victory |
| F | Foreman's Badge |  |  |  |  |
| Fm | Freedom | Na | National | We | Helcome |
| Fr | Friendship |  |  |  |  |

CODE FOR RETATIONS AND PHOTOGRAPHS

A sunt
Bb Baby
B Brother
B1 Brother-in-law
Bd Buddy
Ch Chum
c Cousin
D Daughter
D1 Daughter-in-law
De Deceased
F Father
F1 Father-in-law
FC First Cousin
Fr Friend

| Gde | Godfather | 0 | 01d - Eldorly |
| :---: | :---: | :---: | :---: |
| Gdm | Godmother |  |  |
| Gf | Grandfather | P | Pal |
| Gm | Grandmother |  |  |
| Gr | Group | Sm | Schoolmate |
|  |  | So | Second Cousin |
| H | Husband | Ss | Sister |
|  |  | S | Son |
| L | Living | S1 | Son-1n-1aw |
|  |  | Sw | Sweetheart |
| Ma | Man |  |  |
| M | Mother | U | Uncle |
| M1 | Mother-in-law |  |  |
|  |  | W1 | Wife |
| Ne | Nepher | Hio | Homan |
| Ni | Niece |  |  |
|  |  | Y | Young |

## IN CONCLUSION

Telepathy is a subject about which the majority of your audience will be mightily interested and their minds will be very receptive to your demonstrations. It's your job to entertain and mystify. Be constantly on the alert to take advantage of every little circumstance and build it up to a spectacular effect. Act as though each demonstration is a phenomenon.

The Zancigs' first code consisted of cue words for only ten numbers and a similar group of common articles and names. Zancig once referred to being embarrassed during his first public performance by his inability to think of a way of cuaing "corkscrem" and of having to plead that "the strain on Mrs. Zancig's nerves was too great," and then pass on to the next article. At that time, Mrs. Zancig concealed in her sleeve, for reference purposes, a small visiting card on which the entire brief list of code words was written. From this humble start, they eventually became internationally famous, mystifying and entertaining crowed heads, great scientists and millions of lesser mortals.

There is one important factor that enters into an entertainnent such as this, which unfortunately cannot be acquired by reading, and that is showmanship. Both Zancig and Houdini carved enviable careers, and so has today's "tops" In mystery showmanship, Dunninger, because of their development of this important faculty. Showanship is difficult to define. I would say it is a well balanced mixture of ability, egotism, personality and nerve. If you have it, or can acquire it, you will mould out of these instructions a vocation or avocation that Till amply repay you for the study and effort required. In the vernacular of the day, you will "go places".

If you have eny coments, helpful suggestions, or sincere criticisms that you may care to offer regarding this work, they will be very welcame, and will contribute towards making future editions more informative and helpful.

So ends a long, but pleasant task.

"CALOSTRO"

Box 199,
Closter, New Jersey.

## MIND READINGS ECRETS! <br> THE "QUESTION ANSWERING" ACT

-has always held audiences spell-bound. Properly presented, the nature of the work is certain to createPrime Entertainment, Utter Amazement and Great Personal Interest W HEN these elements of human interest can be stirred by

the use of the old-time methods, it doesn't require much imagination to realize the greater success-and greater money -that are now made possible through this new, complete and vastly improved system now revealed and offered to the Profession for the first time-

## TARBELL

"You have done a marvelous job and I compliment you on the clarity and completeness of your instructions-nothing was overlooked. It's a Big Time Act, and easily, worth $\$ 1,000$ to any


## THE CALOSTRO MIND READING ACT

Twenty-five years were spent in perfecting this super-system which, unknown to others, has been retained all these years for the author's private use. A sensation was created when its release was recently announced. It has excited more comment and created more talk among the Profession than did the introduction, over a quarter of a century ago, of the same author's invention, "The Wireless Mind Reading Act," and his "Talking Teakettle" with which many are familiar.

NOW BEING PERFORMED WITH GREAT SUCCESS
The Calostro Mind Reading Act is being performed today, and has made an instant hit with Club and Theatre audiences, Managers and Agents, wherever shown. Everyone proclaims it to be the masterpiece in this line, and the fastest and smoothest "Question Act" ever seen. Read what they say. THE EFFECT: The act requires two people (either sex). The spectators are requested to merely think of any questions they wish answered. The "medium" may be genuinely blindfolded, and remains on the


## DUNNINGER

 Sour Calostro System, as a twoperson act, is unquestionably the finest I have ever I know them all"
stage. The performer steps down among the spectators, and from that moment he never speaks a word to the "medium" during the entire performance. A spectator whispers his question in the performer's ear . . . the spectator raises his hand for identification and requests the "medium" to "Please answer my question." The "medium" instantly responds, giving the intimate details as to the person, or persons, the intimate details as to the person, or persons,
articles, dates, places, etc., involved. The "medium" never addresses the performer nor does she ever ask any questions of the spectators, in other words, there is no "fishing" for information, and no interruption to her speech as she gives the complete answer to the question. This is acknowledged, whereupon the performer locates the next questioner who raises his hand and repeats the simple request, "Please answer my question"-and thus the performance continues in snappy fashion with out waits or interruptions from start to finish. In each instance the spectator himself makes the request of the "medium," and always repeats the same words in the same form, "Please answer my ques- tion."
$\qquad$

## MASTERED AND PERFORMED WITH EASE AND SPEED

The well known difficulties and drawbacks found in other methods have been entirely eliminated in the Calostro System which can be quickly and easily mastered-quickiy, easily and smoothly presented with telling effect, and with no fear of detection. Just note the wing features-
No mechan!eal devices, therefore nothing to install, nothing to get out of order, and
nothing for inquisitive, stage hands to discover. notaing for inquisitive stage hands to discover.
$\mathrm{No}_{\mathrm{o}}$ writing of any kind, nothing to collect, switcher
No signs or motions of nany king, nothing to exclite suspicion and no time lost.
The curse has been removed from the terrible job of memorizing which is required in many mental acts. This feature will appeal to all professional mentallsts, and others, who have staggered under the strenuous demands of the old systems. It is not necessary to be a memory wizard to learn the Calostro System, in fact, the mastering of the working details
will prove as easy and fascinating as is the public presentation of the act.

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reserved by the publisher, and any infringement will be rigorously prosecuted.

## MAX HOLDEN

 say that your System is far ahead of anything .... a revelation . the cleverest, easiest and most subtle method for the mode:n mind reader all other methods are out of date."
## A Clever act for clever people

This is something that will amaze and delight all who are interested in mind reading and psychic phenomena-the old time Mentalist who will are newly considering the subject. Once acquired, you are ready to present the act on a moment's notice at any time, or place-stage, hall, platform, club, residence, or on the open prairie-all you need is an audience who have questions they wish answered. A convincing demonstration of the act can be given impromptu for a single spectator such as an Agent. or Manager. Experience has shown this to be very effective in securing dates.

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